



# STEINEL Solutions AG





## ● STEINEL Group

STEINEL is an innovation leader when it comes to intelligent solutions for building management and beyond.  
One brand, four specialist fields.



**Solutions**

STEINEL Solutions AG

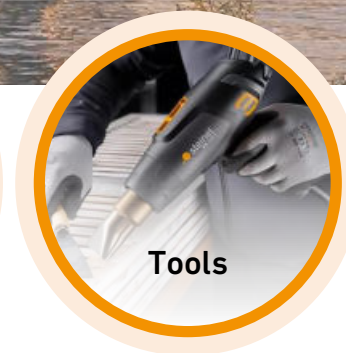


**Lights**



**Sensors**

STEINEL GmbH

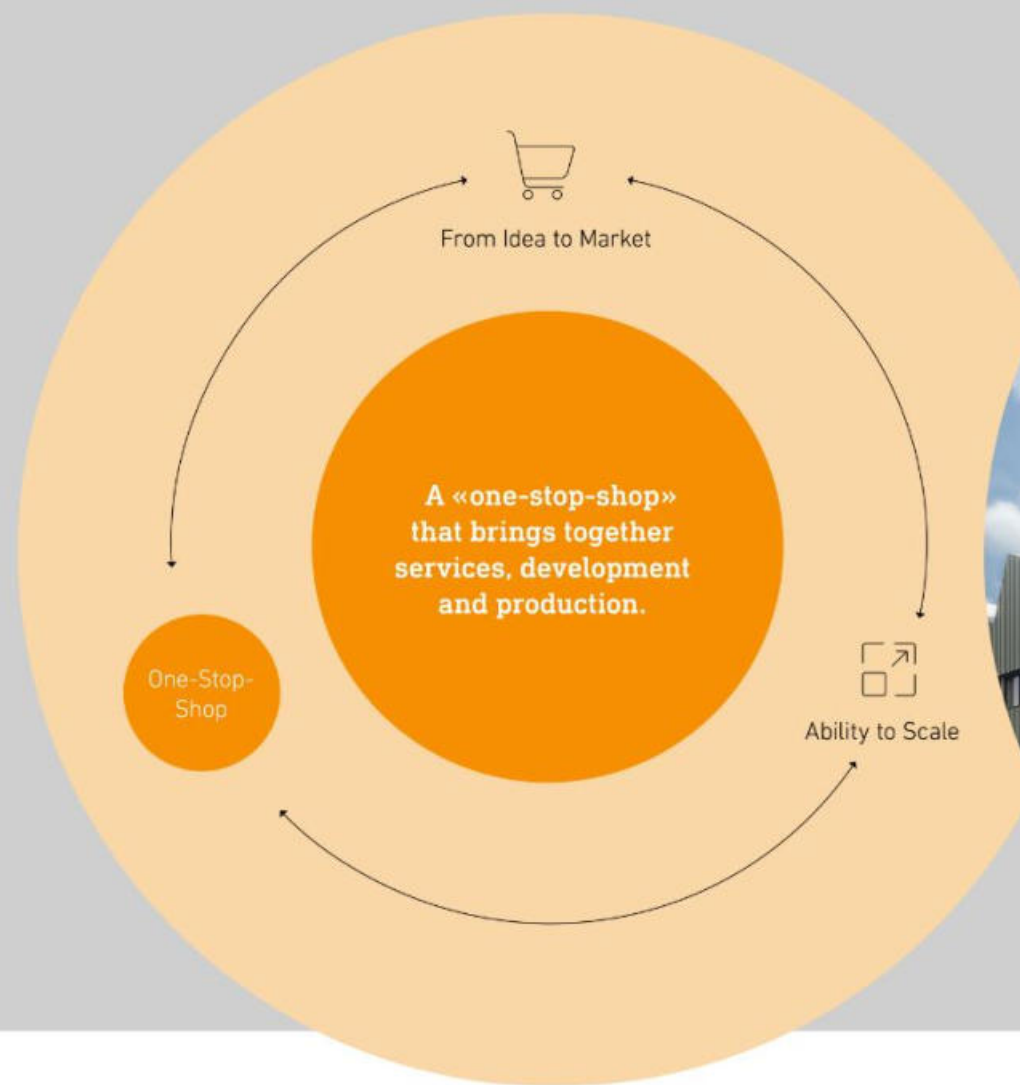


**Tools**



 **STEINEL Solutions AG**





## ● Alpine Innovation Hub

As an Alpine Innovation Hub, STEINEL Solutions offers technical excellence, innovative strength and genuine customer focus. This is where sophisticated electronic solutions and customer-specific product applications are created.

- **One-stop shop:** In an integrated process that combines development, industrialisation and early series production.
- **New building:** A place of encounter and sustainable value creation. A place that enables change and shapes the future.



## ● STEINEL Solutions AG

STEINEL Solutions was founded in 1995 and has since grown from solely a manufacturing service provider to a systems supplier for brands renowned around the globe.

120

employees in Einsiedeln;  
1,600 in the  
STEINEL Group

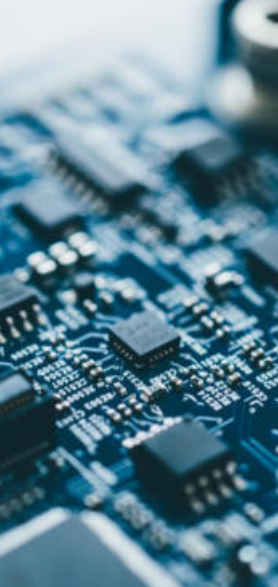
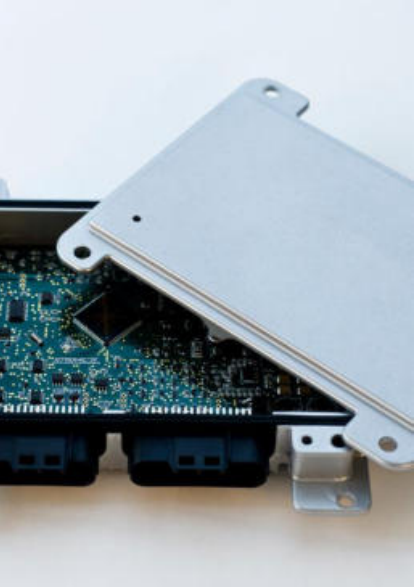
8

production and/or  
development sites  
in Europe

70

engineers in the  
STEINEL Group





## Collaboration models

- Contract Manufacturing (CM)
- Original Equipment Manufacturing (OEM)

## Services

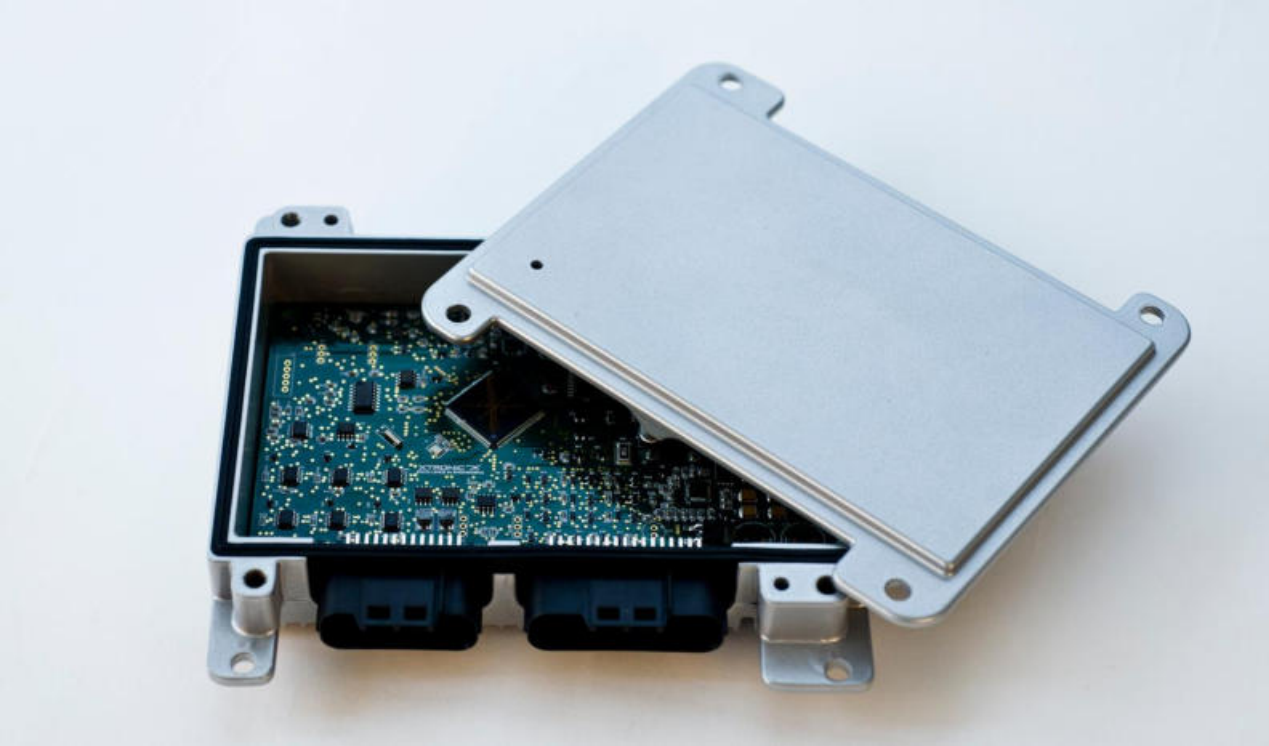
- Consultation
- Product development
- Industrialisation
- Manufacturing
- Services

## Technology expertise

- Sensors
- Communication technology
- IoT solutions

## ● One-stop shop

We work closely with our customers to develop innovative products, advising and supporting them as a one-stop-shop partner from the initial concept to the market launch, industrialising and manufacturing customer-specific product applications and customised solutions – all from a single source.



## Contract Manufacturing (CM)

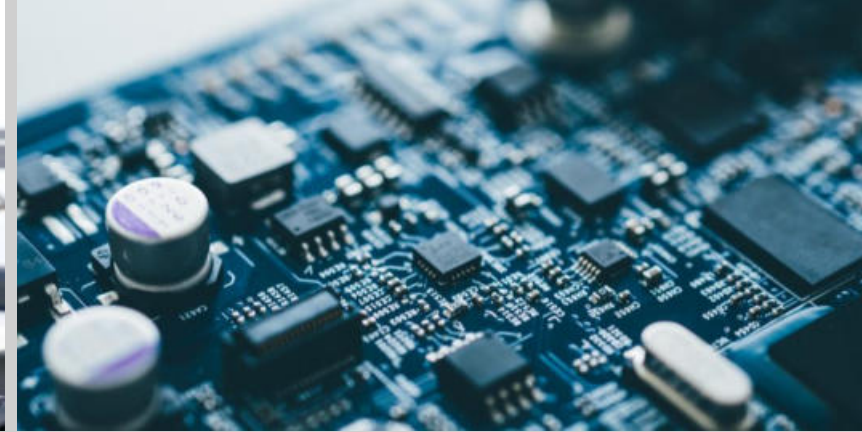
Manufacturing according to customer specifications with defined test depth and traceability (contract manufacturing)

## Original Equipment Manufacturing (OEM)

Development and industrialisation of customer IP through to series production (system supplier)

## Collaboration models

Depending on the assembly or product, you may have different requirements for an electronics service provider. We have various business models that enable us to respond flexibly to your needs for each project.



## Product development

- ✓ Development of electronics
- ✓ Development & integration of firmware/software
- ✓ Mechanical development
- ✓ Development of operating & test equipment

## Industrialisation

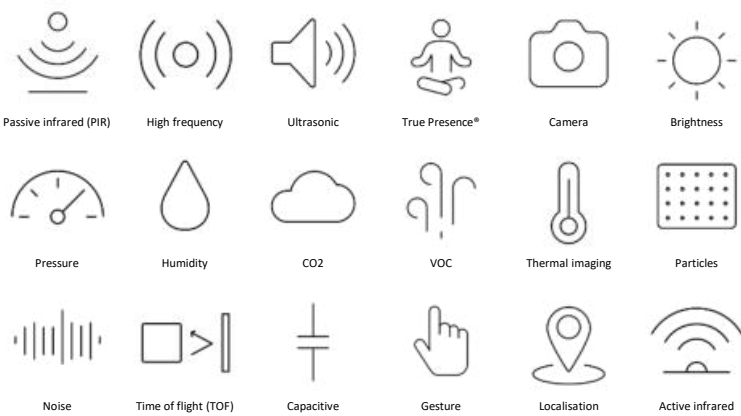
- ✓ Prototype building
- ✓ Test and equipment design
- ✓ IP protection & climate tests, EMC pre-compliance testing

## Manufacturing

- ✓ Production of electronics
- ✓ Assembly & testing
- ✓ Plastic production

## Services

Thanks to our broad service package, we are there to guide you from the initial concept to the finished product. We advise you and are happy to take on complex tasks such as procurement, quality management, product management, after-sales support and product life cycle management as soon as your product is in series production.



## Sensor technology

### Intelligent products

- ✓ High-frequency sensor technology
- ✓ Passive infrared
- ✓ Time of flight
- ✓ Thermal sensors
- ✓ Other sensors

## Communication technology

### Connectable products

- ✓ Bluetooth
- ✓ Wirepas
- ✓ LoRa WAN
- ✓ NB-IoT
- ✓ Thread

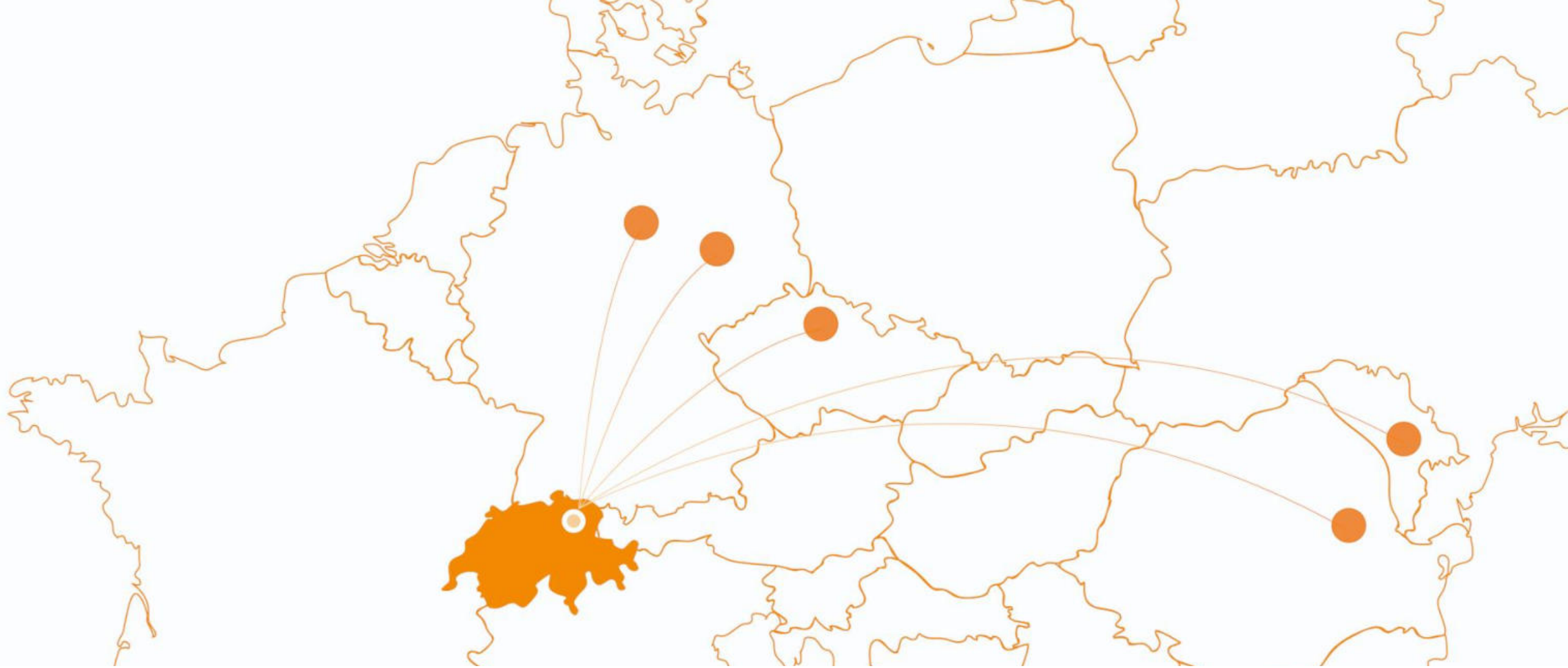
## IoT solutions

### Ecosystem of the future

- ✓ IT security
- ✓ OTA updates
- ✓ Networking
- ✓ Frontend and backend
- ✓ App development

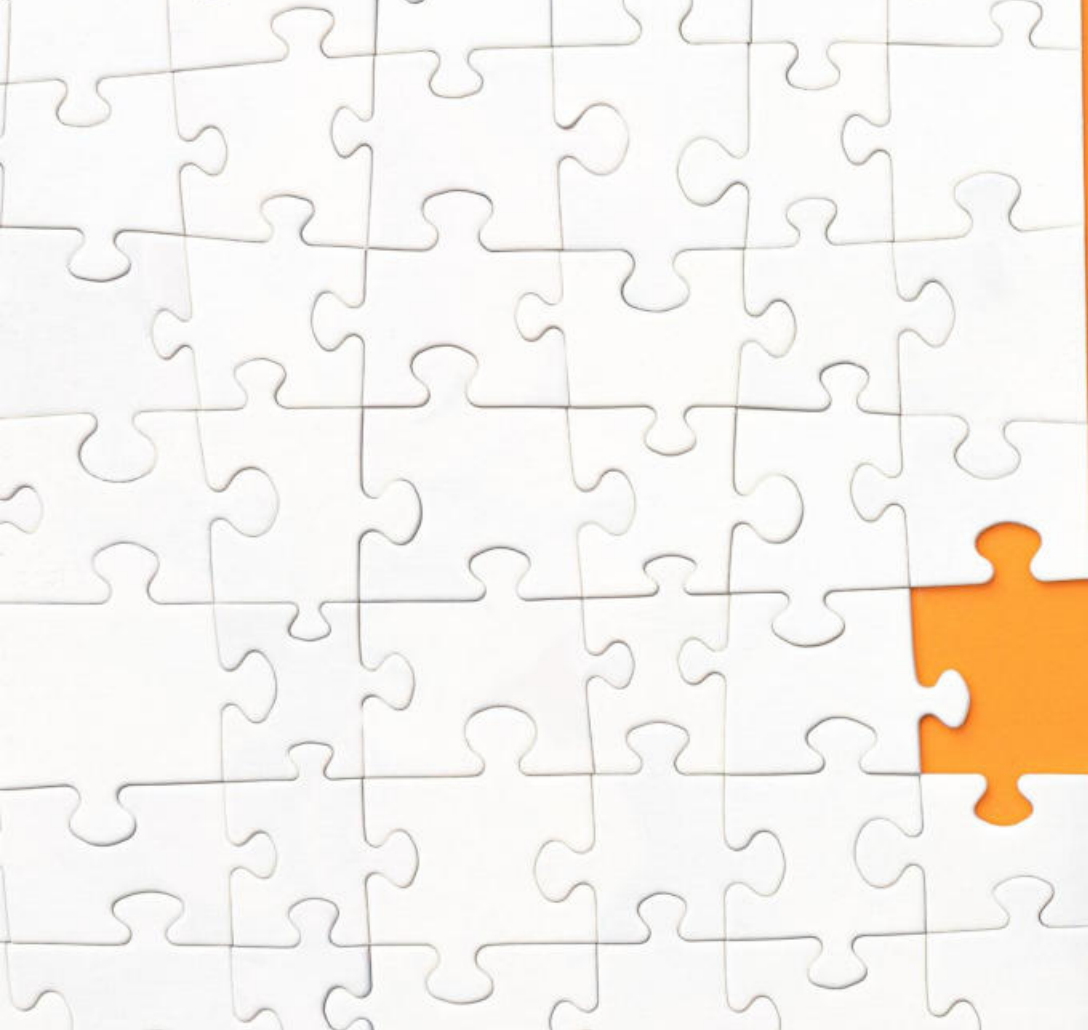
## Technology expertise

We offer comprehensive expertise in the integration of sensor and communication technology for a wide range of applications and markets. As a reliable partner, we help you successfully integrate your product into the world of IoT.



## ● Based in the heart of Europe

As a member of the STEINEL Group, we have access to a network that spans all of Europe. Depending on the product life cycle and market success, we make it possible to scale up quickly and adequately and expand the series assembly of large-volume products to additional locations. Made by STEINEL. Made in Europe.



Passion and expertise



Innovative technology integration



Partnership



## ● Why STEINEL Solutions?

Our team transforms your ideas into high-quality, marketable products. As a trusted partner, we offer flexibility and price stability. We maintain close partnerships characterised by our values and a deep sense of responsibility for sustainability. Let's shape the future together!



Building technology and light management



Energy management and e-mobility



Sanitary technology



Industrial technology



Health & well-being



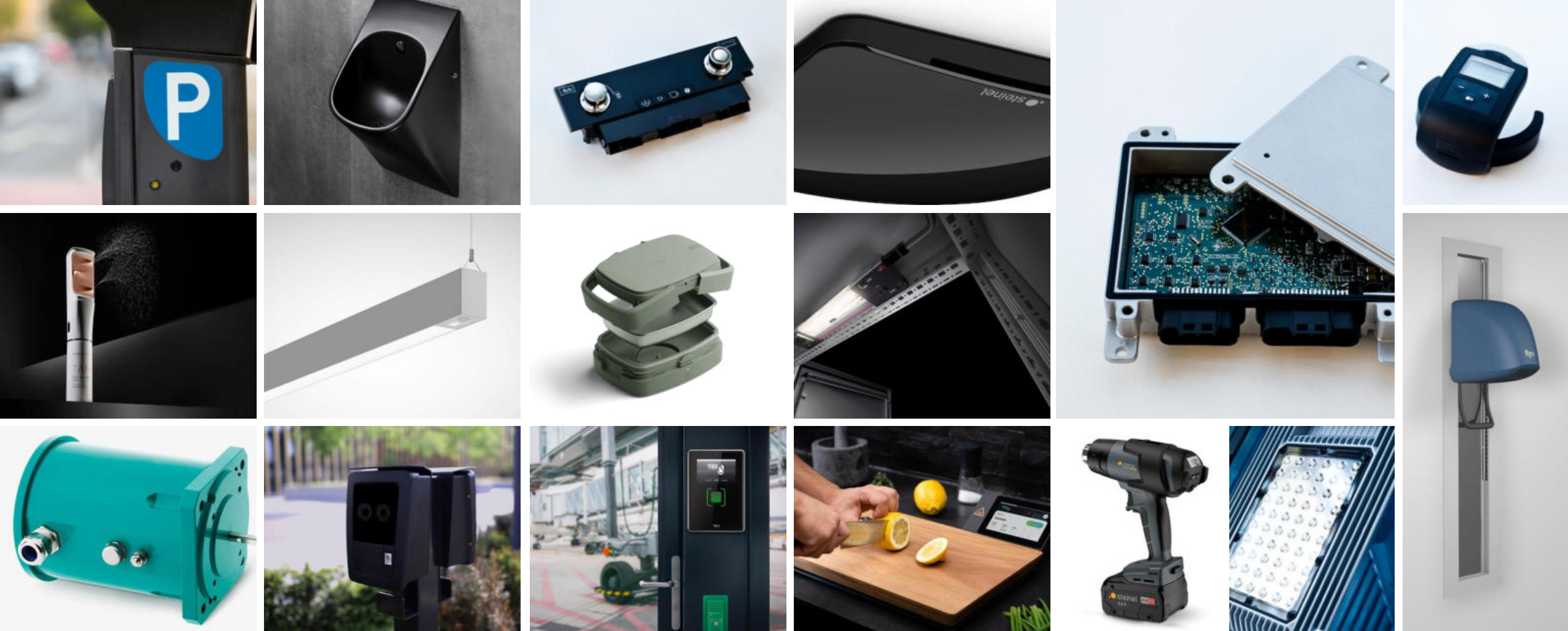
Security technology



Household technology

## ● Industries

Thanks to our extensive service portfolio, our customers include companies from a wide range of industries, including well-known market leaders and numerous hidden champions. Whether large or small, long-standing company or start-up, we are there to help as your competent partner, including with cutting-edge topics!



## ● Product solutions

In a world that is constantly evolving, product requirements never stay the same for very long. Our employees from all specialist disciplines regularly undergo further training. Benefit from this expertise and decades of experience. Our expertise, experience and commitment to your sustainable success.



Smart-me "Pico" – IoT charging solution with MID certification



Sanela – HF sensor technology for urinal flushing



REZ – intelligent warm air shower



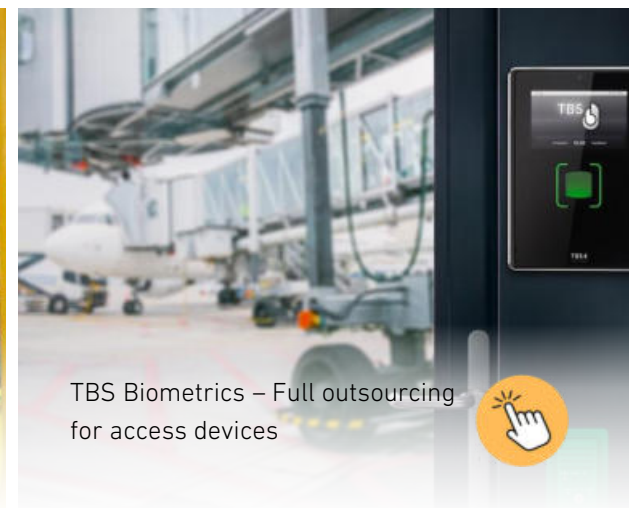
Aurora Nutrio – smart chopping board with app integration



TECElux Mini – HF sensor technology for touch-free sanitary control



Rittmeyer Energy Management



TBS Biometrics – Full outsourcing for access devices



Steady® – connected lunch box



## ● Project references

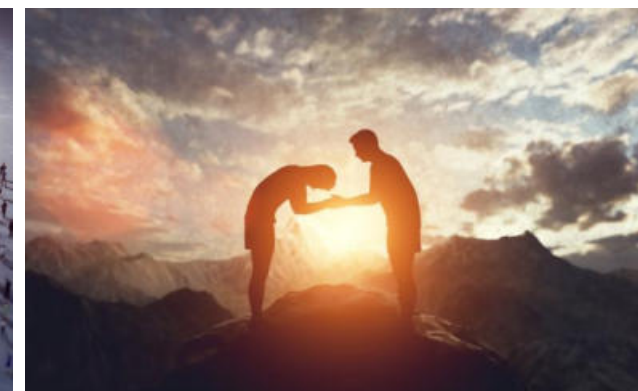
Our project landscape is as diverse as our customers. Whether individual electronic assemblies, complete devices, integration of sensor and communication technology, or complete IoT solutions – we implement projects with the highest standards of quality and efficiency.



We are inventors.

We give our all to make the products (simply) great for our customers.

When we do it, we make sure we do it right.



Our creative freedom sets us apart.

We find solutions together.

We are respectful, honest and eager to help.

Our customers love our services and the STEINEL brand.

## ● Our values

We uphold the agile manifesto and our mission statement. We prioritise individuals and interaction over processes and tools; functioning products over comprehensive documentation; collaborating with customers over negotiations; responding to change over following a strict plan.



## ● STEINEL Solutions as a partner

Our expert team works closely with our customers and partners. Being based in Switzerland offers a number of additional advantages: a stable political and economic situation, highly qualified specialists, first-class infrastructure, strong protection of intellectual property and the promotion of environmentally friendly technologies. Become part of our success story and transform your ideas into reality.



**● Are you good at detecting synergies or opportunities?**

Your idea, your product. Our commitment.  
Our contact partners look forward to hearing from you!



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...ready for the next  
level!